

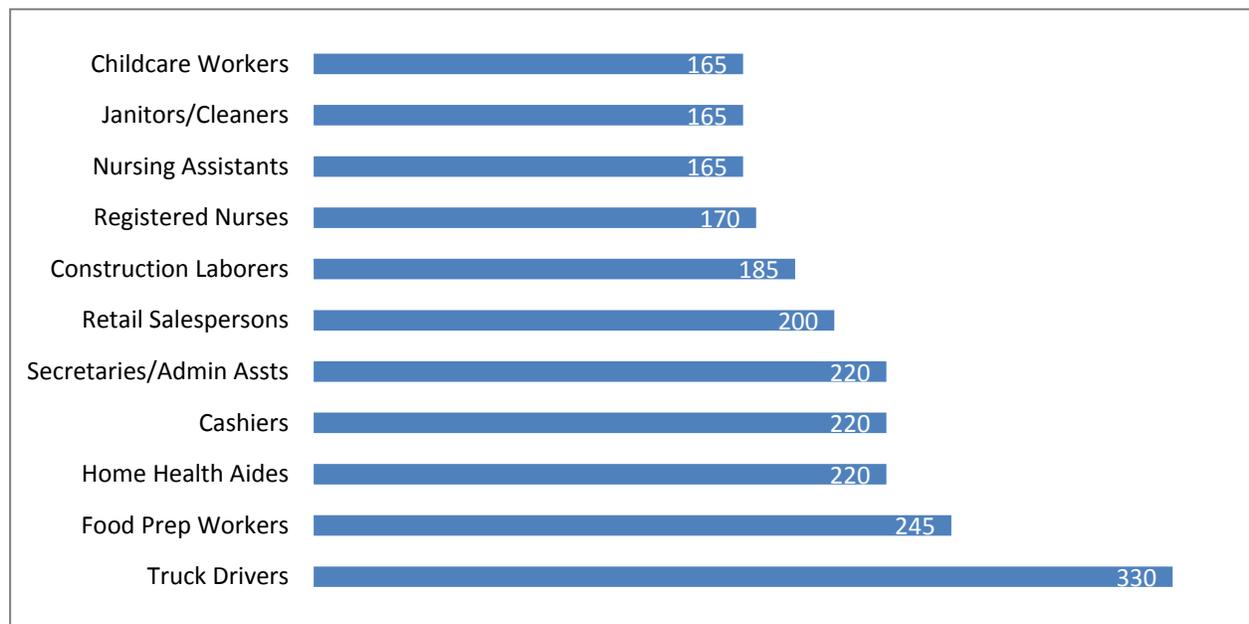
Region 3-4 2012-2022 Occupational Projections Summary

Region 3-4's occupational employment is expected to increase by 7.8% from 2012 to 2022 (or 0.78% annually). Job growth will vary across major occupational groups depending on the industry. Service-providing occupations are generally expected to outperform goods-producing occupations. This is reflected in both employment change and growth rates.

Major occupational groups expected to grow at or faster than the regional annual average are business and financial (0.9%); computer and mathematical (1.2%); architecture and engineering (0.9%); life, physical, and social science (1.1%); community and social service (1.8%); legal (1.2%); education (0.9%); arts, design, entertainment, sports, and media (1.0%); healthcare practitioner (1.3%); healthcare support (1.5%); food prep and serving (0.9%); building/grounds cleaning and maintenance (1.3%); personal care (1.8%); sales (0.9%); construction (2.0%); installation, maintenance, and repair (1.1%); and transportation and material moving (0.8%). Growing less than the regional average are protective service (0.8%); management (- 0.3%); office and administrative (0.6%); farming, fishing, and forestry (0.5%); and production (0.3%); major occupational groups. A detailed look of 2012-2022 major occupational trends follows.

Region 3-4's Occupations with the Largest Projected Job Growth, 2012-2022

Region 3-4's top eleven occupations expected to have the largest employment growth for 2012-2022 will account for 2,285 (or 31%) of the projected 7,380 new jobs. The major occupational groups of healthcare; sales; food prep and serving; office and administrative; and transportation and material moving will account for 1,770 (or 77%) of the 2,285 new jobs as shown below.



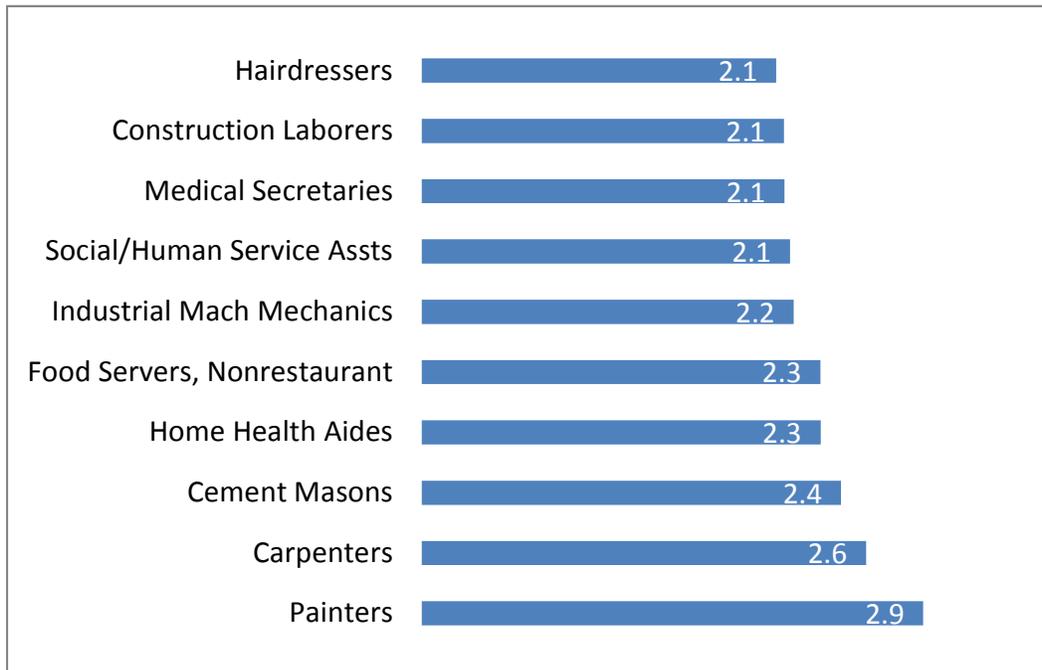
Region 3-4's Occupations with the Largest Projected Job Decline, 2012-2022

Region 3-4 expects seven occupations to account for an employment decline of 670 jobs for 2012-2022. Management occupations (primarily farmers, ranchers, and other ag managers) will account for 560 (or 84%) of the 670 jobs as shown below.

Occupation	Number of Jobs
Farmers, Ranchers, and Other Agricultural Managers	-540
Postal Service Mail Carriers	-50
Industrial Truck and Tractor Operators	-25
Managers, All Other	-20
Farmworkers and Laborers, Crop/Nursery/Greenhouse	-15
Slaughterers and Meat Packers	-15
Office and Administrative Support Workers, All Other	-5

Region 3-4's Fast Growing Occupations, 2012-2022

Region 3-4's top ten occupations expected to have the largest percentage of employment growth for 2012-2022 are primarily in the construction and social services major occupational groups as shown below. In conjunction with strong growth, occupational employment levels are to be reviewed in determining the largest number of job openings.



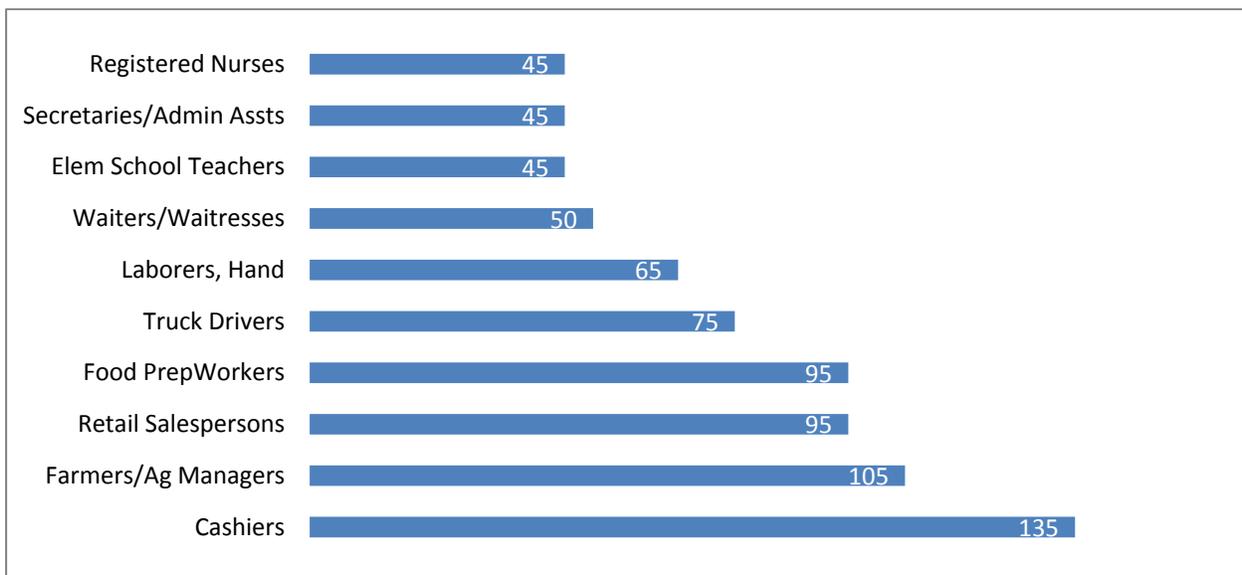
Region 3-4's Fast Declining Occupations, 2012-2022

Region 3-4 expects occupations in the office and administrative major occupational group to have the largest percentage of employment decline for 2012-2022 as shown below. Employment costs, competition, technological change and other economic factors may contribute to deteriorating industry employment. While such occupations may be considered a source for employment, careful thought should be given to training time and costs.

Occupation	Percent Change
Postal Service Mail Carriers	-2.3
Farmers, Ranchers, and Other Agricultural Managers	-0.8
Farmworkers and Laborers, Crop/Nursery/Greenhouse	-0.6
Industrial Truck and Tractor Operators	-0.6
Slaughterers and Meat Packers	-0.2
Managers, All Other	-0.2
Office and Administrative Support Workers, All Other	-0.2

Region 3-4's Occupations with the Most Annual Openings, 2012-2022

Region 3-4's top ten occupations expected to have the most annual openings for 2012-2022 will account for 755 (or 25%) of the projected 3,025 openings. The major occupational groups of management; sales; food prep and serving; and transportation and material moving will account for 620 (or 82%) of the 755 openings as shown below.



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